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### FATS AND OILS MANAGER

Successful background in marketing management and sales promotion in the fats and oils field. Experience includes planning and directing market programs, analyzing sales problems, hiring and training salesmen, forecasts, budgets, sales service, and a successful personal sales record. Skilled in coordinating sales and production activities of multiplant operations. Seeking challenging opportunity in fats and oils sales field. Write to Box 339, American Oil Chemists' Society, 35 E. Wacker drive, Chicago 1, Ill.

## AMERICAN OIL CHEMISTS' SOCIETY

35 East Wacker Drive

Chicago 1, Illinois

### Official Methods

1957 reprinting of 1946 edition (including Annual Revisions), 6 x 9 in., looseleaf, with binder.....\$21.00

Methods only, \$15; binder only, \$6; 1947, 1948, and 1950 Revisions, \$1 ea.; 1949 Revisions, \$1.50 ea.; 1951 Revisions, \$1.25 ea.; 1952 Revisions, \$1.50 ea.; 1953 Revisions, \$1.25 ea.; 1954 Revisions, \$1.50 ea.; 1955, 1957, and 1958 Revisions, \$2.75 ea.; 1956 Revisions, \$2.25 ea.; 1959 Revisions, \$3.75. Postpaid.

Please send remittance with Methods order.

(Foreign prices: Methods, \$16; binder, \$7; Methods [with Revisions] and binder, \$23)

### Official Supplies

Official Natural Bleaching Earth.....	4 lb. can	\$1.50
Official Activated Bleaching Earth		
	Approx. 3¾ lb. can	2.50
Official Diatomaceous Earth.....	1 lb. can	1.00
Aluminum Moisture Dishes.....	each	.12
100 for.....		8.00
Standard Salt Crude Glycerin.....		3.00
	(F. O. B. Chicago)	

★

Send Supplies Order direct to the A. S. LaPine Company, 6001 S. Knox Avenue, Chicago 29, Ill. (Do not send remittance with supplies order.)

It is requested that no order be placed for less than \$5 worth of merchandise, if possible.

## • New Literature

**SPENKEL F77 FLAT VARNISHES.** A 5-page technical bulletin explaining the use of Spenkel polyurethane in developing flat or satin varnishes. Spencer Kellogg and Sons Inc., Buffalo 5, N.Y.

**SCOPE OF ACTIVITIES—WAX SECTION.** Leaflet describing services and relationship to such product lines as household and industrial maintenance floor waxes; shoe, furniture, auto, and leather polishes; and coatings for papers and textiles. Foster D. Snell Inc., 29 W. 15th street, New York 11, N.Y.

**HIGH-VACUUM DISTILLATION EQUIPMENT.** A 14-page bulletin describing new vacuum equipment. Consolidated Vacuum Corporation, 1775 Mt. Read blvd., Rochester 3, N.Y.

**ABC'S OF DEFOAMING.** A 6-page booklet on foam control, telling how silicones reduce processing time and maintenance costs and giving a list of silicone defoamers permissible in foods under the Federal Food, Drug, and Cosmetic Act as amended by the Food Additives Amendment of 1958. Dow Corning Corporation, Midland, Mich.

**PACKAGE LABORATORY NEWS, SUMMER 1960.** A detailed discussion of Hinde and Dauch's pre-shipment testing service in a 15-page booklet. Hinde and Dauch Division, West Virginia Pulp and Paper, 407 Decatur street, Sandusky, O.

### Speaks on Brazil

George C. Cavanagh (1946), chief chemist and research director, Ranchers Cotton Oil Company, Fresno, Calif., gave an illustrated talk entitled "An Oil Chemist in Brazil" before 86 members and guests of the Northern California Section of the American Oil Chemists' Society, September 9, 1960, at the Claremont hotel, Berkeley.

F. L. Avera, chairman of the Section, proposed that any member of the local section who is a national officer should automatically become an *ex officio* member of the Steering Committee. This was approved upon motion of R. H. Purdy and Frederic Palmer III.

John Kneeland will speak at the November 4 meeting, and new officers will be elected.

### WANTED

Chemical engineers with vegetable oil refining experience for process application and sales of centrifugal separators and solvent extractors in U.S. and abroad. Excellent opportunity for high-caliber, ambitious individuals only. Podbielniak Inc., 341 E. Ohio street, Chicago 11, Ill.

### WANTED: Ph.D. RESEARCH CHEMIST

Capable of directing research of a large foods company with national distribution of its products. Experience in processing and research on edible oils, margarine, and shortenings essential. Background in biochemistry, organic chemistry, and nutrition should be an asset. Must be an aggressive individual who can direct as well as supervise people in his group. Interviews may be arranged at the American Oil Chemists' Society meeting in New York October 17-19. Write to Box 340, American Oil Chemists' Society, 35 E. Wacker drive, Chicago 1, Ill.

*catalyst  
technical  
service*

Plant or Research & Development background in Oil Hardening for Technical Service to fats and oils industry.

Send resume to:  
Personnel Manager

**GIRDLER CATALYSTS**

Chemical Products Div., Chemetron Corporation  
P. O. Box 337, Louisville 1, Kentucky